PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
All	All	57,101,495,526	62,960,380,453	72,564,923,837	76,644,059,613	79,704,806,901	87,656,370,512	94,649,746,914	115,608,609,221	126,790,334,286
Change from Previous Period			10.3%	15.3%	5.6%	4.0%	10.0%	8.0%	22.1%	9.7%
Ambulance/Hearse/Prison Vans	All	118,968	135,994	323,608	103,280	91,752	218,076	709,771	78,015	90,033
Change from Previous Period			14.3%	138.0%	-68.1%	-11.2%	137.7%	225.5%	-89.0%	15.4%
Buses & Pass. Vans With 10 or More Seats	All	423,662,793	468,299,418	633,298,465	644,305,918	930,444,798	1,051,088,450	1,172,031,579	1,289,061,234	1,036,697,833
Change from Previous Period			10.5%	35.2%	1.7%	44.4%	13.0%	11.5%	10.0%	-19.6%
Chassis W/Engines, CV	All	75,264,898	67,909,322	30,814,022	12,452,775	11,344,753	3,573,217	6,301,768	14,394,379	14,488,885
Change from Previous Period			-9.8%	-54.6%	-59.6%	-8.9%	-68.5%	76.4%	128.4%	0.7%
Chassis W/Engines, PV	All	64,362,450	96,834,766	200,028,958	214,043,569	256,388,824	179,757,512	272,585,853	371,875,315	4,268,121
Change from Previous Period			50.5%	106.6%	7.0%	19.8%	-29.9%	51.6%	36.4%	-98.9%
Medium & Heavy Trucks, Straight	All	1,151,595,707	1,446,772,633	912,199,130	783,672,871	575,861,280	873,894,006	1,334,695,145	2,101,961,924	1,913,695,858
Change from Previous Period			25.6%	-36.9%	-14.1%	-26.5%	51.8%	52.7%	57.5%	-9.0%
Motor Homes	All	27,216,322	35,860,721	41,528,180	47,997,211	60,097,606	67,874,269	115,753,686	114,121,638	100,049,833
Change from Previous Period			31.8%	15.8%	15.6%	25.2%	12.9%	70.5%	-1.4%	-12.3%
Passenger Vehicles & Lt. Trucks	All	55,107,488,319	60,295,475,664	69,524,372,438	73,253,185,914	76,448,147,787	83,697,276,946	89,354,800,544	107,860,521,201	121,021,064,404
Change from Previous Period			9.4%	15.3%	5.4%	4.4%	9.5%	6.8%	20.7%	12.2%
Passenger Vehicles, Used	All	44,871,811	76,236,885	95,590,273	104,185,044	82,356,558	117,066,290	353,656,889	660,222,796	1,013,746,918
Change from Previous Period			69.9%	25.4%	9.0%	-21.0%	42.1%	202.1%	86.7%	53.5%
Road Tractors, New	All	194,296,848	462,663,443	1,110,103,594	1,568,794,360	1,324,667,225	1,650,696,293	2,014,131,492	3,171,240,196	1,668,701,863
Change from Previous Period			138.1%	139.9%	41.3%	-15.6%	24.6%	22.0%	57.4%	-47.4%
Road Tractors, Used	All	12,617,410	10,191,607	16,665,169	15,318,671	15,406,318	14,925,453	25,080,187	25,132,523	17,530,538
Change from Previous Period			-19.2%	63.5%	-8.1%	0.6%	-3.1%	68.0%	0.2%	-30.2%
COUNTRIES ORGANIZED BY PRODUCT GRO	DUP									
Ambulance/Hearse/Prison Vans	All	118,968	135,994	323,608	103,280	91,752	218,076	709,771	78,015	90,033
Ambulance/Hearse/Prison Vans	Canada	118,968	135,994	237,401	40,000	91,752	0	348,824	68,515	81,233
Ambulance/Hearse/Prison Vans	Germany	0	0	51,061	63,280	0	0	226,168	9,500	0
Ambulance/Hearse/Prison Vans	Italy	0	0	0	0	0	187,000	0	0	0
Ambulance/Hearse/Prison Vans	Japan	0	0	35,146	0	0	0	134,779	0	0
Ambulance/Hearse/Prison Vans	Mexico	0	0	0	0	0	31,076	0	0	0
Ambulance/Hearse/Prison Vans	United Kingdom	0	0	0	0	0	0	0	0	8,800
Buses & Pass. Vans With 10 or More Seats	All	423,662,793	468,299,418	633,298,465	644,305,918	930,444,798	1,051,088,450	1,172,031,579	1,289,061,234	1,036,697,833
Buses & Pass. Vans With 10 or More Seats	Argentina	2,623,666	2,982,548	0	0	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats	Australia	0	0	0	0	0	0	0	74,336	5,426
Buses & Pass. Vans With 10 or More Seats	Austria	0	0	0	0	0	0	0	14,500	427,843
Buses & Pass. Vans With 10 or More Seats	Belgium	19,089,324	31,798,315	48,560,757	74,014,863	90,589,103	152,810,010	173,429,641	174,735,610	165,679,989
Buses & Pass. Vans With 10 or More Seats	Brazil	2,259,056	0	0	0	0	0	0	0	238,212
Buses & Pass. Vans With 10 or More Seats	Canada	392,251,717	428,628,197	563,611,500	523,017,007	735,416,054	766,766,883	847,291,651	917,333,287	675,048,193
Buses & Pass. Vans With 10 or More Seats	Czech Republic	0	0	0	526,167	0	2,416,818	0	0	0
Buses & Pass. Vans With 10 or More Seats	Finland	0	180,132	0	0	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats	France	0	0	0	1,398	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats				00 040 477	16,298,609	9,255,049	14,850,791	21,529,509	15,711,442	16,824,640
Daded a Face. Valid Willi To of More Coale	Germany	5,880,701	2,401,272	20,810,177	, ,	3,233,043	,000,. 0 .		, ,	, ,
Buses & Pass. Vans With 10 or More Seats	Germany Hungary	5,880,701 0	2,401,272 0	20,810,177	0	9,233,049	0	5,589,155	26,715,804	39,479,058
	•				, ,		, ,		, ,	, ,
Buses & Pass. Vans With 10 or More Seats	Hungary	0	0	0	0	0	0	5,589,155	26,715,804	39,479,058
Buses & Pass. Vans With 10 or More Seats Buses & Pass. Vans With 10 or More Seats	Hungary Italy	0	0 36,297	0 0	0 2,221	0	0	5,589,155 0	26,715,804 200,000	39,479,058 200,000
Buses & Pass. Vans With 10 or More Seats Buses & Pass. Vans With 10 or More Seats	Hungary Italy Japan Korea Mexico	0 0 796,781 0 178,103	0 36,297 699,028 0	0 0 0 0	0 2,221 108,492 0 30,006,837	0 0 756,352 0 94,314,804	0 0 1,442 0 105,477,095	5,589,155 0 0 0 96,974,213	26,715,804 200,000 82,950 48,498 123,424,385	39,479,058 200,000 919,451 100,120 129,750,671
Buses & Pass. Vans With 10 or More Seats Buses & Pass. Vans With 10 or More Seats Buses & Pass. Vans With 10 or More Seats Buses & Pass. Vans With 10 or More Seats	Hungary Italy Japan Korea	0 0 796,781 0	0 36,297 699,028 0	0 0 0 0	0 2,221 108,492 0	0 0 756,352 0	0 0 1,442 0	5,589,155 0 0 0	26,715,804 200,000 82,950 48,498	39,479,058 200,000 919,451 100,120

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Buses & Pass. Vans With 10 or More Seats	Portugal	0	0	0	0	0	0	0	0	150,800
Buses & Pass. Vans With 10 or More Seats	Russia	0	0	0	0	0	0	0	11,004	0
Buses & Pass. Vans With 10 or More Seats	Saudi Arabia	0	3,104	0	0	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats	Slovenia	123,907	1,274,151	0	0	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats	Spain	0	0	0	0	0	0	11,166,882	1,888,516	0
Buses & Pass. Vans With 10 or More Seats	Sweden	0	0	17,445	0	0	0	0	0	172,000
Buses & Pass. Vans With 10 or More Seats	Switzerland	0	0	0	0	0	0	5,234	83,525	67,198
Buses & Pass. Vans With 10 or More Seats	Ukraine	206,857	0	0	0	0	0	0	0	0
Buses & Pass. Vans With 10 or More Seats	United Kingdom	252,681	258,686	298,586	330,324	113,436	123,764	253,464	2,009,561	4,868,795
Buses & Pass. Vans With 10 or More Seats	Venezuela	0	37,688	0	0	0	0	0	0	0
Chassis W/Engines, CV	AII	75,264,898	67,909,322	30,814,022	12,452,775	11,344,753	3,573,217	6,301,768	14,394,379	14,488,885
Chassis W/Engines, CV	Belgium	0	0	289,370	0	0	0	36,036	0	0
Chassis W/Engines, CV	Brazil	270,653	1,029,885	266,872	19,054	0	0	0	0	5,927
Chassis W/Engines, CV	Canada	16,586,146	6,331,091	539,803	367,774	123,602	527,319	816,666	1,817,374	2,264,097
Chassis W/Engines, CV	China	0	0	0	36,847	0	0	0	0	0
Chassis W/Engines, CV	France	24,729,222	42,420,916	10,709,514	9,484	0	0	0	0	0
Chassis W/Engines, CV	Germany	0	0	266,364	121,437	0	10,527	7,153	857,454	15,326
Chassis W/Engines, CV	Israel	0	0	0	0	0	7,645	0	4,855	0
Chassis W/Engines, CV	Italy	0	0	0	8,681	46,767	5,700	0	0	0
Chassis W/Engines, CV	Japan	16,286,859	5,444,560	3,400,657	1,233,423	0	9,081	5,322,905	11,447,494	11,972,687
Chassis W/Engines, CV	Mauritius	0	55,846	0	0	0	0	0	0	0
Chassis W/Engines, CV	Mexico	12,384,618	4,096,250	4,879,435	1,707	0	0	52,300	78,100	63,816
Chassis W/Engines, CV	Norway	0	0	0	90,249	0	0	0	0	0
Chassis W/Engines, CV	Romania	74.040	70.005	0	9,864	0	0	0	0	100.000
Chassis W/Engines, CV	Sweden	74,840 0	78,235 0	347,180 0	0	392,000 0	0	0	118,562 0	163,636
Chassis W/Engines, CV Chassis W/Engines, CV	Taiwan United Kingdom	4,932,560	· ·	•	9,268 10,544,987	•	3,012,945	4,000 62,708	70,540	3,396
Chassis W/Engines, CV	Officed Kingdom	4,932,360	8,452,539	10,114,827	10,544,967	10,782,384	3,012,945	62,708	70,540	3,390
Chassis W/Engines, PV	All	64,362,450	96,834,766	200,028,958	214,043,569	256,388,824	179,757,512	272,585,853	371,875,315	4,268,121
Chassis W/Engines, PV	Argentina	0	0	0	0	0	9,000	0	0	0
Chassis W/Engines, PV	Australia	142,890	0	0	167,605	0	1,500	13,790	2,785	73,256
Chassis W/Engines, PV	Austria	10,084	0	0	0	0	0	0	0	0
Chassis W/Engines, PV	Belgium	0	2,500	0	0	0	0	0	0	0
Chassis W/Engines, PV	Brazil	0	0	0	0	12,610	9,800	4,001	0	17,812
Chassis W/Engines, PV	Canada	343,983	307,076	186,146	168,478	138,160	183,594	172,269	361,048	240,976
Chassis W/Engines, PV	China	0	0	0	0	0	2,897	0	0	0
Chassis W/Engines, PV	Czech Republic	0	0	0	0	0	0	2,531	0	0
Chassis W/Engines, PV	Denmark	6,412	71,660	2,965	0	0	0	5,324	0	0
Chassis W/Engines, PV	France	0	0	5 000 040	4 000 070	0	79,097	0	80,315	40,765
Chassis W/Engines, PV	Germany	0	0	5,008,819	4,900,979	107,175	1,145,665	210,413	28,474	1,154,794
Chassis W/Engines, PV	India	0	0	0	32,258 0	0	0	0	0	0
Chassis W/Engines, PV	Israel	0 94,455	· ·	•	•	· ·	0	7,060	•	0 400 057
Chassis W/Engines, PV Chassis W/Engines, PV	Italy	94,455	100,251 0	262,575 25,374	1,183,201 176,030	1,367,641 144,378	1,412,596 345,826	1,219,684 0	983,037 0	2,128,657 34,694
<u> </u>	Japan		0	25,374	,		1,300	0	0	
Chassis W/Engines, PV Chassis W/Engines, PV	Korea Mexico	5,520 62,853,204	95,636,165	194,207,887	5,000 205,788,317	4,070 253,796,215	1,300 176,413,916	270,374,588	0 370,194,310	3,041 88,396
9 ,	Netherlands	62,853,204	95,636,165	194,207,887	205,788,317 999,344	253,796,215	176,413,916	270,374,588	370,194,310 0	88,396
Chassis W/Engines, PV		0	0	9,270	999,344	0	0	0	17,028	0
Chassis W/Engines, PV Chassis W/Engines, PV	Philippines Poland	0	0	0	0	0	5,819	0	17,028	0
Chassis W/Engines, FV	FUIAIIU	U	U	U	U	U	5,019	U	U	U

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Chassis W/Engines, PV	South Africa	0	0	0	0	0	0	0	0	20,000
Chassis W/Engines, PV	Spain	2,324	22,017	6,558	25,879	0	0	5,100	0	0
Chassis W/Engines, PV	Sweden	0	195,945	0	8,954	53,428	0	0	0	0
Chassis W/Engines, PV	Switzerland	0	0	27,815	0	8,713	5,882	4,464	10,691	0
Chassis W/Engines, PV	Taiwan	0	0	0	18,225	0	3,725	53,208	0	19,410
Chassis W/Engines, PV	United Kingdom	903,578	499,152	291,549	569,299	756,434	136,895	513,421	197,627	446,320
Medium & Heavy Trucks, Straight	All	1,151,595,707	1,446,772,633	912,199,130	783,672,871	575,861,280	873,894,006	1,334,695,145	2,101,961,924	1,913,695,858
Medium & Heavy Trucks, Straight	Australia	54,902	0	0	0	0	0	0	0	0
Medium & Heavy Trucks, Straight	Barbados	0	0	0	0	0	0	7,812	0	0
Medium & Heavy Trucks, Straight	Belgium	141,750	218,480	426,800	208,264	1,676,457	383,826	1,171,970	263,832	62,500
Medium & Heavy Trucks, Straight	Brazil	16,994	68,507	13,830	4,418	29,162	0	0	30,862	0
Medium & Heavy Trucks, Straight	Canada	831,030,484	978,211,852	373,081,537	285,456,760	214,620,112	218,256,509	482,045,607	880,161,843	920,936,274
Medium & Heavy Trucks, Straight	China	0	0	0	0	0	0	16,469	0	0
Medium & Heavy Trucks, Straight	Czech Republic	0	21,435	16,434	0	0	0	0	0	0
Medium & Heavy Trucks, Straight	Finland	206,269	85,591	0	163,454	0	22,000	416,337	2,119,845	0
Medium & Heavy Trucks, Straight	France	1,063,053	11,000	46,347,155	61,584,246	29,092,463	49,555,039	50,873,567	51,762,910	29,622,720
Medium & Heavy Trucks, Straight	Germany	24,257	242,865	691,864	0	161,432	96,829	98,152	401,750	156,346
Medium & Heavy Trucks, Straight	India	0	0	0	0	0	0	0	0	2,601
Medium & Heavy Trucks, Straight	Indonesia	0	0	0	0	0	0	0	0	0
Medium & Heavy Trucks, Straight	Ireland	0	0	0	0	0	0	0	4,790	0
Medium & Heavy Trucks, Straight	Israel	0	0	0	101,083	0	0	0	0	0
Medium & Heavy Trucks, Straight	Italy	0	1,547	94,160	0	0	5,874	0	0	0
Medium & Heavy Trucks, Straight	Japan	318,783,462	465,827,470	489,883,636	426,453,143	272,829,935	367,117,053	562,722,864	645,457,281	530,992,928
Medium & Heavy Trucks, Straight	Korea	0	0	5,590	0	402,990	0	0	20,646,260	19,312,605
Medium & Heavy Trucks, Straight	Malaysia	0	0	0	32,400	0	0	0	0	0
Medium & Heavy Trucks, Straight	Mexico	95,016	0	34,586	8,186,812	56,336,354	237,447,719	236,441,275	500,557,095	411,820,412
Medium & Heavy Trucks, Straight	Netherlands	0	0	0	0	0	538,725	619,463	535,021	581,967
Medium & Heavy Trucks, Straight	Russia	0	0	5,000	0	0	0	0	0	0
Medium & Heavy Trucks, Straight	Singapore	80,520	0	0	0	0	0	0	0	0
Medium & Heavy Trucks, Straight	South Africa	0	0	0	0	333,296	443,618	0	0	0
Medium & Heavy Trucks, Straight	Spain	0	0	0	0	0	0	0	0	152,805
Medium & Heavy Trucks, Straight	Sweden	99,000	0	809,353	0	206,158	0	0	20,435	0
Medium & Heavy Trucks, Straight	Taiwan	0	0	0	0	0	0	48,000	0	0
Medium & Heavy Trucks, Straight	United Kingdom	0	2,083,886	789,185	1,482,291	172,921	26,814	233,629	0	40,000
Medium & Heavy Trucks, Straight	Venezuela	0	0	0	0	0	0	0	0	14,700
Motor Homes	All	27,216,322	35,860,721	41,528,180	47,997,211	60,097,606	67,874,269	115,753,686	114,121,638	100,049,833
Motor Homes	Belgium	0	0	0	0	0	0	0	0	0
Motor Homes	Brazil	0	0	0	0	0	0	0	0	0
Motor Homes	Canada	26,917,996	35,345,275	41,201,737	47,965,488	59,982,034	65,791,983	76,436,381	84,958,194	90,409,525
Motor Homes	China	0	0	0	0	0	0	0	0	0
Motor Homes	France	0	0	0	0	0	0	0	0	0
Motor Homes	Germany	248,102	0	176,440	9,300	16,148	373,789	35,226,390	29,003,470	9,160,125
Motor Homes	Indonesia	0	0	0	0	0	0	0	0	0
Motor Homes	Italy	0	0	0	0	0	0	0	0	0
Motor Homes	Japan	0	515,446	24,003	5,000	0	0	15,674	5,741	65,551
Motor Homes	Korea	0	0	0	0	0	0	0	0	0
Motor Homes	Mexico	0	0	126,000	0	99,424	1,568,255	3,244,441	154,233	268,802
Motor Homes	Netherlands	0	0	0	0	0	140,242	0	0	0

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Motor Homes	Paraguay	0	0	0	0	0	0	0	0	0
Motor Homes	Singapore	0	0	0	0	0	0	0	0	0
Motor Homes	Sweden	10,000	0	0	17,423	0	0	0	0	0
Motor Homes	United Kingdom	40,224	0	0	0	0	0	830,800	0	145,830
Passenger Vehicles & Lt. Trucks	All	55,107,488,319	60,295,475,664	69,524,372,438	73,253,185,914	76,448,147,787	83,697,276,946	89,354,800,544	107,860,521,201	121,021,064,404
Passenger Vehicles & Lt. Trucks	Argentina	0	0	20,000	0	2,869	25,597	0	53,909	137,718
Passenger Vehicles & Lt. Trucks	Australia	153,815,467	123,617,437	75,947,766	16,965,770	127,079,060	282,545,527	132,496,099	138,268,436	236,254,855
Passenger Vehicles & Lt. Trucks	Austria	0	259,310	94,592	451,949	70,866	145,152	1,505,075	2,317,484	58,801,786
Passenger Vehicles & Lt. Trucks	Belgium	229,008,836	716,922,892	949,573,259	688,739,380	736,138,860	1,060,500,129	1,294,439,583	1,293,448,279	909,594,859
Passenger Vehicles & Lt. Trucks	Brazil	87,097,650	34,998,629	328,506	2,230,166	399,610	694,154	1,658,302	2,325,897	167,038,279
Passenger Vehicles & Lt. Trucks	Bulgaria	0	0	0	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Canada	21,051,404,161	24,816,925,039	28,791,589,844	30,856,928,664	31,293,525,330	33,064,988,123	34,068,289,085	41,827,845,805	41,647,161,651
Passenger Vehicles & Lt. Trucks	Chile	0	0	0	0	0	0	14,280	0	21,348
Passenger Vehicles & Lt. Trucks	China	8,930	53,392	1,962,679	50,459	64,956	1,177,929	1,748,420	1,386,076	1,525,774
Passenger Vehicles & Lt. Trucks	Costa Rica	7,000	0	0	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Cyprus	0	0	0	1,500	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Czech Republic	0	0	0	11,609	0	0	0	39,386	59,224
Passenger Vehicles & Lt. Trucks	Denmark	65,005	274,764	50,679	56,979	0	0	0	0	11,040
Passenger Vehicles & Lt. Trucks	Finland	0	0	0	6,807	836,600	0	120,453,292	404,443,909	465,132,674
Passenger Vehicles & Lt. Trucks	France	796,260	490,566	1,133,211	232,559	244,923	367,691	189,704	3,012,496	639,841
Passenger Vehicles & Lt. Trucks	Germany	5,878,251,373	5,401,437,130	5,796,790,569	6,612,401,525	7,398,839,387	9,008,396,619	11,046,253,893	13,403,264,693	14,531,563,135
Passenger Vehicles & Lt. Trucks	Greece	5,000	0	0	0	0	0	0	17,000	0
Passenger Vehicles & Lt. Trucks	Honduras	0	0	24,200	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Hungary	0	0	0	0	0	0	29,858	47,960,898	200,978,519
Passenger Vehicles & Lt. Trucks	India	0	0	0	1,500	1,450	0	9,634	24,571	0
Passenger Vehicles & Lt. Trucks	Indonesia	0	68,756	29,000	0	0	289,995	3,265	33,200	17,700
Passenger Vehicles & Lt. Trucks	Israel	0	0	21,080	23,000	0	0	3,000	0	0
Passenger Vehicles & Lt. Trucks	Italy	66,734,670	61,109,376	75,884,321	67,297,637	84,493,193	91,212,352	111,662,393	136,533,765	160,663,761
Passenger Vehicles & Lt. Trucks	Jamaica	0	0	19,663	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Japan	22,040,015,029	22,861,269,987	25,474,333,106	22,581,507,415	20,622,100,113	23,256,658,186	24,695,616,529	29,145,310,196	32,049,279,936
Passenger Vehicles & Lt. Trucks	Kazakhstan	10,000	0	0	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Kenya	0	0	0	0	0	0	0	0	11,310
Passenger Vehicles & Lt. Trucks	Korea	739,925,497	734,680,392	1,470,333,654	1,655,018,993	1,851,305,147	1,904,273,736	1,696,007,924	2,878,539,943	4,838,014,885
Passenger Vehicles & Lt. Trucks	Luxembourg	0	0	9,705	87,935	0	250,000	58,510	0	36,000
Passenger Vehicles & Lt. Trucks	Mexico	3,033,000,042	3,626,897,347	4,586,422,142	7,578,785,191	10,894,972,443	11,576,818,653	12,399,109,093	13,778,538,616	20,086,679,874
Passenger Vehicles & Lt. Trucks	Morocco	0	0	0	9,547	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Netherlands	617,211	763,565	1,778,522	2,494,493	311,526	112,568	161,684	343,064,592	655,985,855
Passenger Vehicles & Lt. Trucks	Netherlands Ant	0	9,275	0	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	New Zealand	21,360	12,252	0	15,824	0	0	13,500	0	116,735
Passenger Vehicles & Lt. Trucks	Norway	0	0	0	0	0	0	0	0	1,950,406
Passenger Vehicles & Lt. Trucks	Oman	0	0	0	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Philippines	0	0	0	0	0	0	0	21,313	0
Passenger Vehicles & Lt. Trucks	Poland	0	0	10,700	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Portugal	0	0	0	0	0	0	0	0	41,200
Passenger Vehicles & Lt. Trucks	Romania	236,320	40,512	49,920	106,080	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Russia	162,578	37,000	10,000	0	0	0	0	0	0
Passenger Vehicles & Lt. Trucks	Saudi Arabia	0	0	0	0	25,000	0	0	0	0
Passenger Vehicles & Lt. Trucks	Singapore	0	0	0	0	0	0	0	0	2,358
Passenger Vehicles & Lt. Trucks	Slovakia	0	0	0	0	0	0	0	0	8,797

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Passenger Vehicles & Lt. Trucks	Slovenia	0	0	0	17,391	0	0	0	0	13,301
Passenger Vehicles & Lt. Trucks	South Africa	94,250	0	0	0	0	0	9,057	38,500	23,316,581
Passenger Vehicles & Lt. Trucks	Spain	35,873	40,861	167,542	43,246	0	0	39,204	118,624	343,501
Passenger Vehicles & Lt. Trucks	St Kitts-Nevis	0	0	0	0	0	0	15,658	0	0
Passenger Vehicles & Lt. Trucks	Sweden	1,422,825,575	1,145,143,025	1,257,986,232	1,765,733,108	1,921,784,830	1,815,762,769	1,985,239,921	2,086,370,574	2,163,641,522
Passenger Vehicles & Lt. Trucks	Switzerland	19,023	12,941	388,161	266,414	54,965	34,160	136,922	86,779	209,758
Passenger Vehicles & Lt. Trucks	Taiwan	4,191,906	4,997,650	4,648,023	4,471,313	6,901,320	6,587,882	7,535,005	37,187,313	66,445,695
Passenger Vehicles & Lt. Trucks	Thailand	0	0	39,496	0	3,920	36,413	0	0	51,094
Passenger Vehicles & Lt. Trucks	Ukraine	0	0	0	0	0	0	0	0	37,000
Passenger Vehicles & Lt. Trucks	United Kingdom	399,139,303	765,413,566	1,034,667,098	1,418,993,301	1,508,882,258	1,626,341,089	1,792,048,580	2,330,239,001	2,755,276,432
Passenger Vehicles & Lt. Trucks	Uruguay	0	0	0	0	10,000	0	0	0	0
Passenger Vehicles & Lt. Trucks	Venezuela	0	0	58,768	236,159	99,161	58,222	53,074	29,946	0
Passenger Vehicles, Used	All	44,871,811	76,236,885	95,590,273	104,185,044	82,356,558	117,066,290	353,656,889	660,222,796	1,013,746,918
Passenger Vehicles, Used	Antigua Barbuda	62,808	0	0	0	0	0	0	0	0
Passenger Vehicles, Used	Argentina	0	0	10,000	0	9,275	17,350	0	74,383	16,600
Passenger Vehicles, Used	Armenia	0	0	0	0	0	0	7,500	0	0
Passenger Vehicles, Used	Aruba	0	0	0	0	22,000	0	0	0	0
Passenger Vehicles, Used	Australia	159,255	12,667	17,500	0	95,993	0	657,178	71,205	156,423
Passenger Vehicles, Used	Austria	0	0	18,162	0	0	0	290,165	1,007,955	190,237
Passenger Vehicles, Used	Bahamas	0	0	0	0	0	0	8,000	0	0
Passenger Vehicles, Used	Bahrain	0	0	40,000	0	0	0	40,000	0	0
Passenger Vehicles, Used	Bangladesh	0	0	0	0	0	0	0	0	15,000
Passenger Vehicles, Used	Belgium	47,446	108,344	27,550	211,153	593,473	239,685	221,803	1,049,573	751,185
Passenger Vehicles, Used	Belize	0	0	0	0	25,000	0	0	0	8,000
Passenger Vehicles, Used	Brazil	7,175	0	36,000	0	1,578	32,209	15,000	3,500	0
Passenger Vehicles, Used	Cambodia	0	0	2,500	0	0	0	0	0	0
Passenger Vehicles, Used	Cameroon	0	0	0	0	0	0	0	56,000	0
Passenger Vehicles, Used	Canada	1,767,470	2,936,010	37,030,620	40,043,073	34,790,381	52,676,743	166,700,502	435,794,968	598,386,400
Passenger Vehicles, Used	Cayman Is	0	0	0	0	0	62,150	0	0	0
Passenger Vehicles, Used	Chile	0	0	0	0	0	45,000	0	0	0
Passenger Vehicles, Used	China	0	5,000	12,000	22,000	0	129,312 0	9,345	ŭ	7,000
Passenger Vehicles, Used Passenger Vehicles, Used	Colombia Costa Rica	0	0	22,460 0	0	0	0	13,050 0	50,000 65,000	7,000
Passenger Vehicles, Used	Costa Rica Cote d'Ivoire	0	32,600	0	0	0	0	0	05,000	0
Passenger Vehicles, Used	Czech Republic	0	5,000	8,000	0	60,793	0	0	10,786	0
Passenger Vehicles, Used	Denmark	0	30,000	0,000	0	00,793	0	0	10,700	50,000
Passenger Vehicles, Used	Dominican Rep	0	0	0	0	0	0	0	3,500	0.000
Passenger Vehicles, Used	Ecuador	7,200	0	6,000	0	0	0	0	0,500	0
Passenger Vehicles, Used	Egypt	0	Ů.	0,000	20,000	20,925	0	0	0	Ů.
Passenger Vehicles, Used	Estonia	0	0	0	0	14,274	0	0	0	0
Passenger Vehicles, Used	Falkland Is	0	18,000	0	0	,	0	0	0	0
Passenger Vehicles, Used	Finland	0	0	0	15,000	0	0	0	3,940	0
Passenger Vehicles, Used	France	1,140,914	2,818,379	1,211,723	766,302	872,906	1,100,957	1,555,616	6,456,153	6,997,681
Passenger Vehicles, Used	Gambia	0	0	0	0	0	11,100	0	0	0
Passenger Vehicles, Used	Germany	19,765,112	29,996,913	23,925,451	19,702,972	14,992,072	15,398,931	34,554,144	55,926,656	117,015,618
Passenger Vehicles, Used	Ghana	0	0	0	0	0	0	0	10,066	0
Passenger Vehicles, Used	Greece	9,991	24,000	0	5,500	0	0	16,000	7,617	202,500
Passenger Vehicles, Used	Grenada Is	0	0	0	0	0	0	0	0	30,612
Passenger Vehicles, Used	Hong Kong	0	18,000	0	0	0	20,000	13,950	88,000	0

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Passenger Vehicles, Used	Hungary	0	5,000	0	0	0	0	0	10,218	74,700
Passenger Vehicles, Used	Iceland	0	0	0	0	0	0	0	0	2,975
Passenger Vehicles, Used	Indonesia	0	0	0	0	0	0	0	2,666	4,474
Passenger Vehicles, Used	Ireland	25,000	0	0	17,492	31,291	12,376	3,000	0	2,200
Passenger Vehicles, Used	Italy	10,802,805	16,088,310	11,567,613	16,485,714	13,613,105	24,026,729	77,762,813	43,084,345	59,652,214
Passenger Vehicles, Used	Jamaica	0	0	0	22,000	0	0	42,685	0	0
Passenger Vehicles, Used	Japan	761,372	2,228,768	8,476,050	8,562,615	3,951,402	6,693,704	30,095,724	45,262,866	43,198,711
Passenger Vehicles, Used	Jordan	0	0	0	0	0	0	0	24,500	35,000
Passenger Vehicles, Used	Kenya	0	0	0	2,000	0	0	0	0	0
Passenger Vehicles, Used	Korea	28,495	27,290	156,408	593,151	77,503	208,975	114,283	463,935	1,238,345
Passenger Vehicles, Used	Kuwait	0	45,500	0	0	0	0	0	0	0
Passenger Vehicles, Used	Liberia	5,000	0	0	0	0	0	0	0	0
Passenger Vehicles, Used	Lithuania	0	0	0	0	0	0	0	11,150	9,997
Passenger Vehicles, Used	Mexico	65,153	54,708	784,215	5,737,153	2,964,769	3,007,843	20,835,747	37,157,789	123,840,051
Passenger Vehicles, Used	Monaco	177,600	0	0	0	0	312,443	0	0	0
Passenger Vehicles, Used	Netherlands	196,948	470,764	151,837	54,186	4,000	125,664	140,374	75,628	797,080
Passenger Vehicles, Used	Netherlands Ant	0	0	0	0	0	0	0	6,500	0
Passenger Vehicles, Used	New Zealand	0	58,665	0	0	0	11,750	67,847	102,000	139,543
Passenger Vehicles, Used	Nigeria	0	0	56,000	0	0	0	0	0	0
Passenger Vehicles, Used	Norway	0	0	72,650	0	0	0	0	0	0
Passenger Vehicles, Used	Oman	0	0	0	20,800	0	0	0	11,687	0
Passenger Vehicles, Used	Pakistan	0	0	16,500	0	0	0	0	0	0
Passenger Vehicles, Used	Panama	0	0	0	0	0	0	5,000	0	57,000
Passenger Vehicles, Used	Peru	3,800	0	0	0	0	0	0	0	0
Passenger Vehicles, Used	Philippines	0	0	18,000	0	5,000	18,400	0	0	3,000
Passenger Vehicles, Used	Poland	0	4,000	0	0	0	0	0	0	0
Passenger Vehicles, Used	Portugal	0	19,000	7,000	0	0	0	0	0	4,063
Passenger Vehicles, Used	Romania	0	0	0	0	0	10,253	0	0	0
Passenger Vehicles, Used	Russia	8,000	11,000	50,000	96,482	6,843	0	0	5,900	29,500
Passenger Vehicles, Used	Saudi Arabia	0	20,000	0	28,000	32,155	91,000	0	28,000	103,000
Passenger Vehicles, Used	Singapore	0	750,000	0	0	0	5,770	0	0	0
Passenger Vehicles, Used	Slovenia	20,000	15,000	0	0	0	0	0	0	0
Passenger Vehicles, Used	South Africa	0	0	0	36,450	0	37,449	0	11,545	29,739
Passenger Vehicles, Used	Spain	0	73,145	77,000	276,166	2,000	9,119	20,000	58,545	180,000
Passenger Vehicles, Used	Sri Lanka	0	0	0	0	0	0	7,000	0	0
Passenger Vehicles, Used	Sweden	387,604	408,069	407,391	1,289,574	365,176	1,133,715	2,448,022	11,287,601	18,514,398
Passenger Vehicles, Used	Switzerland	0	1,008,055	443,818	140,800	254,962	191,590	459,165	98,857	271,141
Passenger Vehicles, Used	Taiwan	0	0	0	0	0	0	3,500	0	0
Passenger Vehicles, Used	Thailand	0	0	12,777	0	0	0	0	0	0
Passenger Vehicles, Used	Turkey	0	0	26,000	0	0	0	0	0	0
Passenger Vehicles, Used	Ukraine	0	0	0	0	0	17,000	0	0	0
Passenger Vehicles, Used	United Arab Em	15,000	0	0	50,000	41,925	43,095	5,000	12,500	25,000
Passenger Vehicles, Used	United Kingdom	9,407,663	18,944,698	10,836,477	9,962,801	9,507,757	11,375,978	17,525,485	21,692,262	41,309,031
Passenger Vehicles, Used	Venezuela	0	0	62,571	23,660	0	0	18,991	135,000	398,500
Road Tractors, New	All	194,296,848	462,663,443	1,110,103,594	1,568,794,360	1,324,667,225	1,650,696,293	2,014,131,492	3,171,240,196	1,668,701,863
Road Tractors, New	Canada	193,801,295	462,343,988	1,109,430,159	1,567,862,601	1,321,797,308	1,641,251,707	1,851,630,107	2,193,277,265	1,418,773,926
Road Tractors, New	France	0	0	94,269	0	0	0	0	28,552	0
Road Tractors, New	Germany	4,776	0	0	0	0	0	0	0	0
Road Tractors, New	Italy	0	30,693	0	65,893	0	0	0	0	0

PRODUCT GROUPS	COUNTRY	CY_1992	CY_1993	CY_1994	CY_1995	CY_1996	CY_1997	CY_1998	CY_1999	CY_2000
Road Tractors, New	Japan	397,479	288,762	236,014	0	0	0	0	0	12,000
Road Tractors, New	Korea	0	0	0	0	0	0	0	0	291,190
Road Tractors, New	Mexico	93,298	0	343,152	865,866	2,812,050	9,444,586	162,501,385	977,926,379	249,624,747
Road Tractors, New	Sweden	0	0	0	0	0	0	0	8,000	0
Road Tractors, New	United Kingdom	0	0	0	0	57,867	0	0	0	0
Road Tractors, Used	All	12,617,410	10,191,607	16,665,169	15,318,671	15,406,318	14,925,453	25,080,187	25,132,523	17,530,538
Road Tractors, Used	Australia	0	0	0	28,370	0	0	0	0	0
Road Tractors, Used	Belgium	58,301	0	0	0	0	0	26,500	0	0
Road Tractors, Used	Brazil	20,661	15,711	20,000	8,966	20,493	19,407	2,500	3,000	10,000
Road Tractors, Used	Canada	12,500,331	10,121,490	16,448,726	14,742,235	15,377,869	14,799,239	24,208,504	25,067,393	17,251,526
Road Tractors, Used	France	0	0	67,500	363,816	6,000	54,807	373,113	36,161	7,281
Road Tractors, Used	Germany	0	3,912	21,700	17,664	0	0	23,779	0	54,500
Road Tractors, Used	Hong Kong	0	0	15,000	9,620	0	0	0	0	0
Road Tractors, Used	India	0	0	0	5,000	0	0	0	0	0
Road Tractors, Used	Italy	0	40,639	0	0	0	0	7,500	4,969	0
Road Tractors, Used	Japan	0	0	0	4,000	0	0	16,650	11,500	12,951
Road Tractors, Used	Mexico	35,000	0	15,000	118,000	1,956	52,000	239,062	0	183,361
Road Tractors, Used	Netherlands	0	0	0	0	0	0	162,874	0	0
Road Tractors, Used	New Zealand	0	0	0	0	0	0	0	3,000	0
Road Tractors, Used	Oman	0	0	0	5,000	0	0	0	0	0
Road Tractors, Used	Pakistan	0	0	3,500	0	0	0	0	0	0
Road Tractors, Used	Philippines	0	0	0	5,000	0	0	0	0	0
Road Tractors, Used	Poland	0	0	0	0	0	0	12,200	0	0
Road Tractors, Used	Sweden	0	0	0	0	0	0	0	6,500	0
Road Tractors, Used	Taiwan	0	0	5,000	11,000	0	0	0	0	0
Road Tractors, Used	United Kingdom	3,117	9,855	68,743	0	0	0	7,505	0	10,919